



## INVESTMENT INSIGHTS

Author: Julius Cobbett | 06 January 2012 03:38

# And the 2011 stock picker is...

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### **The results of Moneyweb's annual stock pick competition.**

JOHANNESBURG - Blue Financial Services (JSE:BFS) has triumphed in *Moneyweb's* stock pick competition. The troubled microlender doubled in price from 25c to 50c. Blue is the choice of Moneyweb reader Ben Mathekgga, who receives the bragging rights that are awarded to winners of our informal competition.

Blue Financial Services, which operates in 12 African countries, has had a colourful history since it listed on the JSE's AltX in 2006. Shares were offered to investors at R2.30 apiece, and the price rose to nearly R7 a share in late 2008.

But things came unstuck for Blue. Its price fell drastically. Absa (JSE:ASA) was forced to take ownership of one fifth of the company after speculators defaulted on a massive share price gamble.

In 2010 Blue Financial announced a billion rand loss, and the introduction of a white knight in the form of the Mayibuye Group. The Mayibuye group became Blue's majority shareholder, subscribing for shares at 13c each. On paper, Mayibuye has more than tripled its money. Under the stewardship of new CEO Johan Meiring Blue produced a modest profit for 2011.

Second place in our competition went to Trustco, the Namibian financial services company. Trustco is the choice of reader Mboneni Mutepe, who deserves credit for spotting what appears to have been a bargain stock. At the beginning of 2011 Trustco was trading at 63c a share, which placed it on a very attractive price-to-earnings multiple of only four times!

Third place overall went to Hendre le Roux, a portfolio manager at BJM Private Client Services. Le Roux, who was first among the professional entrants to our competition, chose EOH Holdings (JSE:EOH), which delivered a return of 67% last year.

If you would like to enter the 2012 stock pick competition, send your choice to [julius@moneyweb.co.za](mailto:julius@moneyweb.co.za). Entries are limited to one JSE-listed company per person and must be received by January 15.

The full results for 2011 can be found in the table below (Page 2).

Moneyweb Stock Picks - 2011

Top five winners

|                   |                     |      |
|-------------------|---------------------|------|
| Ben Mathekga      | Blue Financial      | 100% |
| Mboneni Mutepe    | Trustco             | 73%  |
| Hendre le Roux    | EOH                 | 67%  |
| Andrew Maher      | Pinnacle Technology | 61%  |
| Geran/Paul/Cassim | Pan African Res.    | 58%  |

Market commentators/Fund managers

| Name                | Company            | Code  | Price<br>1/17/11 | Distr.  | Price<br>12/17/2011 | % change |
|---------------------|--------------------|-------|------------------|---------|---------------------|----------|
| Hendre le Roux      | EOH Holdings       | EOH   | R 17.24          | R 0.48  | R 28.25             | 66.65%   |
| Ian Liddle          | BAT                | BTI   | R 258.29         | R 15.11 | R 383.49            | 54.32%   |
| Hein Kruger         | BAT                | BTI   | R 258.29         | R 15.11 | R 383.49            | 54.32%   |
| Omri Thomas         | BAT                | BTI   | R 289.29         | R 15.11 | R 383.49            | 37.79%   |
| Carel van Aart      | BAT                | BTI   | R 289.29         | R 15.11 | R 383.49            | 37.79%   |
| Jaap Duvenhage      | Reinet             | REI   | R 11.30          | R 0.00  | R 14.15             | 25.22%   |
| Hassan Motala       | Palabora Mining    | PAM   | R 125.50         | R 16.55 | R 138.50            | 23.55%   |
| Ashraf Mohammed     | Old Mutual         | OML   | R 14.03          | R 0.00  | R 17.04             | 21.45%   |
| Magnus Heystek      | Silver Linker ETN  | SBAS1 | R 147.27         | R 0.00  | R 167.40            | 13.67%   |
| Laurette Viljoen    | Exxaro             | EXX   | R 153.00         | R 3.00  | R 168.00            | 11.76%   |
| John Biccadd        | Adcock             | AIP   | R 56.30          | R 0.81  | R 61.75             | 11.12%   |
| Delphine Govender   | Sasol              | SOL   | R 351.11         | R 3.10  | R 385.50            | 10.68%   |
| Francois du Plessis | Assore             | ASR   | R 195.50         | R 4.50  | R 210.00            | 9.72%    |
| Frans de Klerk      | FirstRand          | FSR   | R 20.37          | R 0.35  | R 20.74             | 3.53%    |
| David Shapiro       | Hulamin            | HLM   | R 8.65           | R 0.00  | R 8.49              | -1.85%   |
| Piet Viljoen        | RECM and Calibre   | RACP  | R 9.75           | R 0.00  | R 9.55              | -2.05%   |
| Wayne McCurrie      | Standard Bank      | SBK   | R 106.60         | R 2.45  | R 98.75             | -5.07%   |
| Pierre van der Walt | JSE                | JSE   | R 83.48          | R 2.10  | R 71.00             | -12.43%  |
| Amelia Morgenrood   | Cipla Medpro       | CMP   | R 7.40           | R 0.06  | R 6.35              | -13.38%  |
| Simon Brown         | Steffanutti Stocks | SSK   | R 12.90          | R 0.25  | R 10.65             | -15.50%  |
| Jacques Theron      | Anglo American     | AGL   | R 360.30         | R 0.00  | R 296.00            | -17.85%  |
| Wilhelm Hertzog     | Sun International  | SUI   | R 103.50         | R 0.80  | R 84.00             | -18.07%  |
| Peter Major         | Wescoal            | WSL   | R 1.29           | R 0.00  | R 0.80              | -37.98%  |

Average

11.19%

**Listeners/readers**

| Name                 | Company                 |     |          |         |          |         |  |
|----------------------|-------------------------|-----|----------|---------|----------|---------|--|
| Ben Mathekga         | Blue Financial Services | BFS | R 0.25   | R 0.00  | R 0.50   | 100.00% |  |
| Mboneni Mutepe       | Trustco                 | TTO | R 0.63   | R 0.04  | R 1.05   | 72.54%  |  |
| Colin V              | Pinnacle                | PNC | R 6.95   | R 0.23  | R 10.95  | 60.86%  |  |
| Andrew Maher         | Pinnacle Technology     | PNC | R 6.95   | R 0.23  | R 10.95  | 60.86%  |  |
| Geran Smith          | Pan African Resources   | PAN | R 1.21   | R 0.07  | R 1.85   | 58.26%  |  |
| Paul Eastoe          | Pan African Resources   | PAN | R 1.21   | R 0.07  | R 1.85   | 58.26%  |  |
| Cassim Aboo          | Pan African Resources   | PAN | R 1.21   | R 0.07  | R 1.85   | 58.26%  |  |
| Darius Els           | Woolworths              | WHL | R 26.35  | R 1.44  | R 39.00  | 53.47%  |  |
| Robbie Costa         | Metorex                 | MTX | R 5.85   | R 0.00  | R 8.84   | 51.11%  |  |
| Johan Fourie         | Metorex                 | MTX | R 5.85   | R 0.00  | R 8.84   | 51.11%  |  |
| Hilda Gouws          | Metorex                 | MTX | R 5.85   | R 0.00  | R 8.84   | 51.11%  |  |
| Alick Costa          | Super Group             | SPG | R 7.80   | R 0.04  | R 10.75  | 38.33%  |  |
| Graham Rudings       | Super Group             | SPG | R 7.80   | R 0.04  | R 10.75  | 38.33%  |  |
| mark gravenor        | Super Group             | SPG | R 7.80   | R 0.04  | R 10.75  | 38.33%  |  |
| Jaco de Koker        | Super Group             | SPG | R 7.80   | R 0.04  | R 10.75  | 38.33%  |  |
| Ludwig Harmse        | BAT                     | BTI | R 289.29 | R 15.11 | R 383.49 | 37.79%  |  |
| Steve Kearsy         | UCS                     | UCS | R 0.42   | R 0.00  | R 0.57   | 35.71%  |  |
| Abrie van Staden     | Ububele                 | UBU | R 0.39   | R 0.00  | R 0.49   | 25.64%  |  |
| Colin Harvey         | Simeka BSG              | SBG | R 0.18   | R 0.00  | R 0.22   | 22.22%  |  |
| Andre Tonkin         | Sanyati                 | SAN | R 0.38   | R 0.00  | R 0.45   | 18.42%  |  |
| Estelle Myburg       | Basil Read              | BSR | R 12.31  | R 0.30  | R 14.10  | 16.98%  |  |
| Hans Geyer           | Basil Read              | BSR | R 12.31  | R 0.30  | R 14.10  | 16.98%  |  |
| Andrew van Antwerpen | Sallies                 | SAL | R 0.13   | R 0.00  | R 0.15   | 15.38%  |  |
| Arie Roos            | Litha Healthcare        | LHG | R 2.52   | R 0.00  | R 2.89   | 14.68%  |  |
| Richard Ngwenya      | Litha Healthcare        | LHG | R 2.52   | R 0.00  | R 2.89   | 14.68%  |  |
| Micha Essers         | Litha Healthcare        | LHG | R 2.52   | R 0.00  | R 2.89   | 14.68%  |  |
| Brad Hall            | Adcock Ingram           | AIP | R 56.30  | R 0.81  | R 61.75  | 11.12%  |  |
| Dumisani Tona        | Sasol                   | SOL | R 351.11 | R 3.10  | R 385.50 | 10.68%  |  |
| Neville Brown        | Purple Capital          | PPE | R 0.27   | R 0.00  | R 0.29   | 7.41%   |  |
| Brendan Callaghan    | Clicks                  | CLS | R 43.35  | R 0.00  | R 46.23  | 6.64%   |  |
| Nesi Chetty          | FirstRand               | FSR | R 20.37  | R 0.35  | R 20.74  | 3.53%   |  |
| Vernon Garish        | Pioneer Foods           | PFG | R 59.10  | R 0.40  | R 60.00  | 2.20%   |  |
| Ricardo da Corte     | Hulamin                 | HUL | R 8.65   | R 0.00  | R 8.49   | -1.85%  |  |
| Michael Sand         | Reunert                 | RLO | R 66.70  | R 0.77  | R 63.00  | -4.39%  |  |
| RGS                  | Reunert                 | RLO | R 66.70  | R 0.77  | R 63.00  | -4.39%  |  |
| James Campbell       | Naspers                 | NPN | R 397.56 | R 2.70  | R 353.19 | -10.48% |  |
| Craig Gradidge       | Brait                   | BAT | R 24.09  | R 0.00  | R 19.95  | -17.19% |  |
| Alex Duys            | Gijima AST              | GIJ | R 0.74   | R 0.00  | R 0.60   | -18.92% |  |
| Farhad Paleker       | Gijima                  | GIJ | R 0.74   | R 0.00  | R 0.60   | -18.92% |  |
| Tony Rush            | African Rainbow Mineral | ARI | R 214.83 | R 0.00  | R 171.00 | -20.40% |  |
| Andrew Chin          | Cadiz                   | CDZ | R 3.50   | R 0.20  | R 2.53   | -22.00% |  |
| Gavin Pike           | Interwaste              | IWE | R 0.59   | R 0.00  | R 0.45   | -23.73% |  |
| Ruan Kemp            | Jasco                   | JSC | R 1.43   | R 0.00  | R 1.00   | -30.07% |  |
| Keith Swan           | Esorfranki              | ESR | R 2.08   | R 0.00  | R 1.40   | -32.69% |  |
| Albert Williams      | Wescoal                 | WSL | R 1.29   | R 0.00  | R 0.80   | -37.98% |  |
| Susan                | Raubex                  | RBX | R 23.60  | R 0.68  | R 13.35  | -40.55% |  |
| Dilawar Khalfe       | Erbacon                 | ERB | R 1.30   | R 0.00  | R 0.68   | -47.69% |  |
| Dennis Hoffmann      | Metmar                  | MML | R 4.40   | R 0.11  | R 2.12   | -49.32% |  |
| Eric Aspeling        | Jubilee Platinujm       | JLP | R 3.48   | R 0.00  | R 1.70   | -51.15% |  |
| Michael Greenway     | Jubilee Platinujm       | JLP | R 3.48   | R 0.00  | R 1.70   | -51.15% |  |
| Navin Badri          | Aquarius Platinum       | AQP | R 40.49  | R 0.00  | R 19.69  | -51.37% |  |
| Dylan Allison        | PSV                     | PSV | R 0.25   | R 0.00  | R 0.12   | -52.00% |  |
| Louis J Van Vuuren   | Great Basin Gold        | GBG | R 17.30  | R 0.00  | R 7.75   | -55.20% |  |
| Kevin Barnardo       | Sea Kay                 | SKY | R 0.18   | R 0.00  | R 0.08   | -55.56% |  |
| Geoff Morley         | Sea Kay                 | SKY | R 0.18   | R 0.00  | R 0.08   | -55.56% |  |
| Christo Loots        | Central Rand Gold       | CRD | R 0.54   | R 0.00  | R 0.19   | -64.81% |  |

**Moneyweb Staff**

| Name                  | Company           |       |          |        |          |              |
|-----------------------|-------------------|-------|----------|--------|----------|--------------|
| Sunshine Motlhabane   | Metorex           | MTX   | R 5.85   | R 0.00 | R 8.84   | 51.11%       |
| Monique Vanek         | Massmart          | MSM   | R 145.00 | R 3.86 | R 169.01 | 19.22%       |
| Tracy Wade            | Massmart          | MSM   | R 145.00 | R 3.86 | R 169.01 | 19.22%       |
| Julius Cobbett        | Primeserv         | PMV   | R 0.40   | R 0.03 | R 0.45   | 18.75%       |
| Gaylyn Wingate-Pearse | MTN               | MTN   | R 130.12 | R 6.22 | R 143.73 | 15.24%       |
| Dominick Segoaatle    | Sasol             | SOL   | R 351.11 | R 3.10 | R 385.50 | 10.68%       |
| Alec Hogg             | Phumelela         | PHM   | R 11.57  | R 0.68 | R 9.40   | -12.88%      |
| Hilton Tarrant        | Stefanutti Stocks | SSK   | R 12.90  | R 0.25 | R 10.65  | -15.50%      |
| Andries van Zyl       | Anglo American    | AGL   | R 360.30 | R 0.00 | R 296.00 | -17.85%      |
| Janine Bester         | Royal Bafokeng    | RBP   | R 67.50  | R 0.00 | R 55.00  | -18.52%      |
| <b>Average</b>        |                   | ----- |          |        |          | <b>6.95%</b> |