

2018

TRUSTCO GROUP HOLDINGS LTD

Summarised group reviewed results for the year ended 31 March 2018 and AGM notice

BUSINESS OVERVIEW

In the year under review the group managed to maintain its strategy to accelerate growth and development in its nascent segments, while simultaneously increasing market capitalisation by 132%. The key component to this growth, which resulted in the group's share price climbing from 404 cents at the end of the prior financial year, to 875 cents at the end of the current financial year, was the ground-breaking transaction with Riskowitz Value Fund, whereby 20% of the group's insurance segment was disposed of for NAD 1.2 billion.

This transaction enabled the group to diversify its revenue streams and operations to various geopolitical zones, reducing Trustco's exposure to adverse economic conditions. The group's net asset value increased from 323 cents to 504 cents per share translating into a substantial 56% increase. In particular, the group's operations in Sierra Leone yielded encouraging results. The new venture contributed NAD 275 million in revenue and NAD 139 million in profit.

With the group well capitalised, and management positive that the Namibian economy is poised for a recovery, the group is well positioned to take advantage of said recovery in future. With operations in Sierra Leone set to intensify, the group expects a full year of production that will see its success enabling the other segments to expand their reach into the Namibian market. Banking and finance have systems readied to enable operations as a full commercial bank, while the insurance segment is set to explore any and all synergies with its new minority partner.

NATURE OF THE BUSINESS

Trustco is a diversified dual listed financial services group that invests and operates in sustainable high growth assets in emerging markets. Trustco operates from three business segments being;

- Insurance and its investments;
- Resources and
- Banking and finance.

FINANCIAL HIGHLIGHTS

	2018	2017
	NAD'000	NAD'000
Revenue	800 939	1 246 762
NPAT	273 628	529 952
Headline earnings	204 848	542 517
EPS (c)	23.7	69.1
HEPS (c)	27.2	70.8
NAV/Share (c)	504	323
Share price (c)	875	404

AGM NOTICE

Shareholders are advised that the Annual General Meeting of Trustco Group Holdings Ltd will be held on 20 September 2018 at the registered office.

DEEMED TREASURY SHARES

During the period under review, the group purchased approximately 3 million treasury shares at an average price of NAD 7.58 per share. The settlement amount of NAD 22.4 million was paid in cash.

The market value of all treasury shares held by the group was NAD 400 million as at 31 March 2018.

DIVIDENDS

During the year under review, the board recommended that no dividend be declared for the financial period ended 31 March 2018.

HIGHLIGHTS



Recipient of the Deloitte Platinum Seal of Achievement as a demonstration of the attractiveness of the organisation, its commitment to its people and consistent achievement of excellence.

Awarded second place in the large size category of Deloitte's annual "Best Company To Work For" survey in Namibia in 2017.



Trustco and Riskowitz Value Fund LP entered into a sale of shares agreement in terms of which Trustco disposed of 20% (twenty percent) of the issued share capital of Legal Shield Holdings for the amount of NAD 1.2 billion.



Trustco received an internal preliminary exploration results and estimates report related to Meya's resource from SRK Consulting (Canada) Inc, on 29 June 2018, indicating that both the hurdle components have been achieved with the exploration work done to date i.e. a Resource Statement of at least 3 000 000 (three million) carats and/or a Resource Statement of at least USD 1 000 000 000 (one billion United States Dollars) valued at international market price.

▲ SHARE PRICE

117%

▲ TOTAL ASSETS

21%

▲ NET CASH

107%

▲ NET ASSET VALUE

67%

FULL ANNOUNCEMENT AT WWW.TGH.NA

STATEMENT

Note that any investment decision by investors and/or shareholders should be based on consideration of the full announcements published on SENS as well as information published on the group's website. The short form announcement is the responsibility of directors.

AVAILABILITY

This unaudited short form announcement is only a summary of the reviewed provisional consolidated condensed financial results for the year ended 31 March 2018, a summary of which has been released on SENS. The full version of the results is available on the group's website or at our registered office:

Registered office:

Trustco House, 2 Keller Street, Windhoek, Namibia